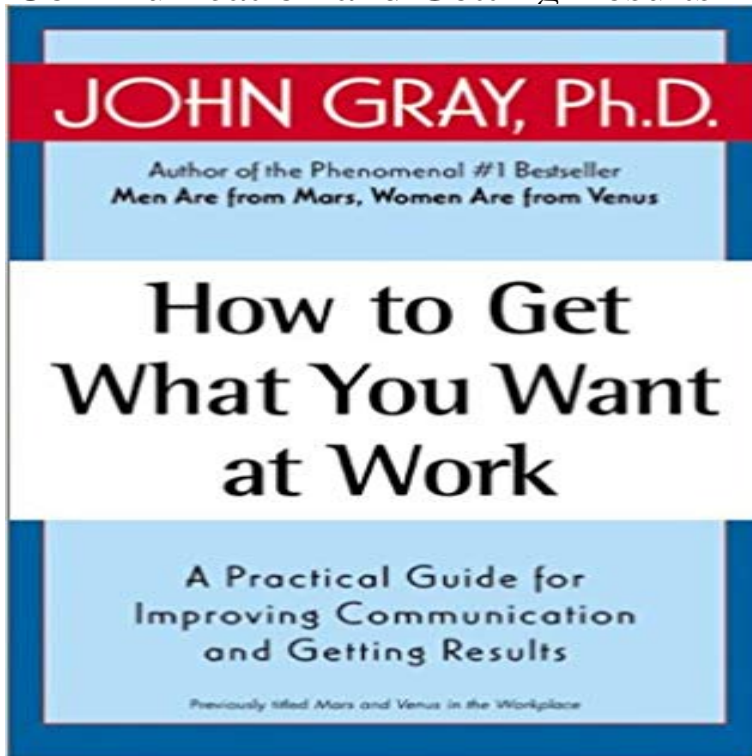


# How to Get What You Want at Work : A Practical Guide for Improving Communication and Getting Results



Make the best impression at work -- on Mars or Venus. John Gray, who changed the way people view gender differences with his #1 international bestseller *Men Are from Mars, Women Are from Venus*, now brings his insights to the business world. In *How to Get What You Want at Work*, Gray analyzes the ways men and women misunderstand and misinterpret each other in the workplace, and he offers practical advice on reducing unnecessary conflict and frustration. *How to Get What You Want at Work* will: Increase your performance by giving you the tools to improve communication, promote teamwork, and enhance working relationships. Increase your productivity by providing a greater awareness and appreciation of the diverse characteristics within each of us and how these differences can positively or negatively affect productivity. Increase your effectiveness by empowering you to overcome frustration and resolve conflict in difficult communication situations. Increase your morale by utilizing interactive techniques that will promote respect and build trust. Applying his trademark practical advice to everyday office issues, John Gray will teach you how to achieve your goals and how to make the workplace a source of fulfillment.

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